

FIS NORDIC COMBINED WORLD CUP

XXX

AGREEMENT

between

THE INTERNATIONAL SKI FEDERATION (FIS)

and

THE NATIONAL SKI ASSOCIATION OF

XXX

(hereinafter the "NSA")

and

THE ORGANISER OF

XXX

(hereinafter the "Organiser")

regarding

the Organisation of the World Cup
Competitions in XXX

WHEREAS:

- A. The FIS is the international federation governing Cross-Country Skiing, Ski Jumping, Nordic Combined, Alpine Skiing, Freestyle Skiing and Snowboarding;
- B. The FIS Nordic Combined World Cup is a series of Nordic Combined competitions held each winter season between athletes representing teams of various National Ski Associations and which takes place at various sites around the world, notably in Europe, North America and Asia;
- C. The competitions of the FIS Nordic Combined World Cup result in individual and team results and overall World Cup ranking.
- D. The organisation of the FIS Nordic Combined World Cup competitions is entrusted to National Ski Associations, which are members of the FIS.
- E. The NSA has been appointed by the FIS to organise certain Nordic Combined competitions in XXX as part of the 2011/12 FIS Nordic Combined World Cup;
- F. The NSA has delegated all or certain tasks, rights and duties related to the organisation of the Event to XXX as Organiser.

1. DEFINITIONS

Unless otherwise defined in this Agreement, capitalised terms shall have same meaning as in the FIS Statutes, the International Ski Competition Rules (**ICR**) and the rules for the FIS Nordic Combined World Cup (**WCR**). In case of discrepancy, the definitions in this Agreement shall prevail over the definitions in the FIS Statutes, then the ICR and finally the WCR.

“**Agreement**” means this agreement regarding the organisation of the DKB FIS Nordic Combined World Cup Event.

“**Competition**” or “Competitions” means any competition comprised within the Event where the winner is awarded a prize. A Competition may be comprised of one Ski Jumping round and a Cross-Country race.

“**Jumping Hill**” means the area used for the purpose of COMPETITIONS including start, landing and outrun areas, warm-up and areas adjacent to the actual jumping hill. It includes the air space above.

“**Course**” or “**Courses**” means the area used for the purpose of a Competition including start and arrival areas (accredited access zones) and areas adjacent to the actual competition courses. It includes the reclaimable air-space above.

“**Event**” means all Competitions plus the official training and PCR, the presentation and award ceremonies, official invitations, press conferences and all other activities, e.g. of entertaining or social nature, connected to the Competitions.

“**Event Facilities**” means all locations, offices, reception and meeting room facilities used for official purposes connected to the Event (including award

ceremony facilities, race offices, accreditation office, meeting rooms used for official meetings [team captains' meetings, press conference rooms, rooms for announcements or presentations], press centre, service infrastructures).

“**Event Programme**” means the booklet or brochure which contains the Event Schedule and other useful information related to the Event.

“**Event Schedule**” means the list of activities related to the Event, including the time and location of their execution.

“**Event Venue**” means the sites and locations which are used for the purpose of the organisation of the Event including the Jumping Hill, the Courses and Event Facilities not included in the Jumping Hill and Courses.

“**FIS Advertising Rules**” means the Guidelines issued by FIS in regard to advertising at World Cup Competitions.

“**FIS Race Director**” means the referee appointed by the FIS according to art. 503.2 ICR and FIS Coordinator according to the World Cup Rules, art. 1.1.4.

“**FIS TV Production Guidelines**” means the Guidelines issued by FIS in regard to TV coverage of the World Cup Competitions.

“**FIS Rules**” means all regulations issued by the FIS including specifically but not limited to the FIS Statutes, the ICR, the World Cup Rules, the Advertising Rules, the FIS Medical Guide, the FIS Anti-Doping Rules and the Procedural Guidelines and the Specifications for Competition Equipment and Commercial Markings, Technical Regulations for Data and Timing as well as any precisions or complements thereto as issued from to time by the FIS;

“**Force Majeure**” means any event which is unforeseen and beyond the reasonable control of either party including but not limited to the following; Act of God, adverse weather, inevitable accident, failure or shortage of power supplies, fire, flood, epidemic, earthquake, explosion, war or armed conflict, embargo, government action or decree, riot or civil disturbance, failure or delay of common carrier or impairment or lack of adequate transportation facilities, inability to obtain, or the condemnation, failure of technical, production or television equipment not under their direct control;

“**Organiser**” means the person, group or entity that makes the necessary preparations and directly carries out the running and financing of the Competition (see also art. 211.1 ICR). As a principle, the NSA shall be responsible for the proper organisation of the Competitions and may delegate all or certain tasks, rights and obligations related to the Organisation of the Competitions to an affiliated club or another legal entity which then becomes the Organiser and party to this Agreement.

“**Organising Committee**” is the group of persons or entity which executes the right, duties and obligations related to the organisation of the Competitions (see also art. 211.2 ICR).

“**World Cup**” means the FIS Nordic Combined World Cup 2011/12 abbreviated as WC.

2. APPOINTMENT OF THE ORGANISER

Upon signature of this Agreement by all parties, the FIS definitively confirms the appointment of the NSA to organise the Event as part of the calendar 2011/2012 established by the FIS Calendar Conference held in Portoroz (SLO), 03.06.2011 and confirmed subsequently by the FIS Council held in Ljubljana (SLO) on 06.06.2011.

The NSA has delegated the tasks, rights and obligations related to the Organisation of the Event to the Organiser. The NSA and the Organiser shall sign an agreement setting out the respective rights and obligations. A copy of the signed agreement shall be provided to the FIS, or a confirmation to the effect that such an agreement is in place. A checklist defining the elements that should be included in such agreement is attached as Exhibit 1 hereto.

Notwithstanding any specification in this Agreement, the NSA and the Organiser shall be jointly and severally liable for the proper organisation of the Event in accordance with the terms of this Agreement, the ICR and the WCR.

3. GENERAL OBLIGATIONS OF THE ORGANISER

The Event and the Competitions shall be organised in strict compliance with the applicable FIS Rules at present in force or amended by the FIS from time to time, in particular the Statutes, the ICR and the WCR. The Organiser shall follow the reasonable instructions given by the FIS.

No competitions or activities directly associated with the Competitions other than those explicitly confirmed by the FIS shall be carried out in combination with, or during the, Event.

The Organiser shall provide all necessary infrastructures, support and services (including power supply) necessary for the proper organisation of the entire Event.

The Organiser shall establish an Organising Committee to carry out the tasks, rights and obligations defined in the ICR and WCR. The establishment of the Organising Committee shall not affect the liability of the Organiser.

4. THE ORGANISING COMMITTEE

The Organising Committee shall be composed according to art. 501 ICR. It shall include the Jury and the Technical Delegate appointed by the FIS (art. 503 ICR).

All members of the Organising Committee shall have the appropriate competence and experience necessary to carry out their duties.

The Organising Committee shall use at least one of the FIS languages (E/F/D) in all official documents and meetings (official programme, team captains meetings, jury meetings, OC meetings with international participation, etc.).

The tasks of the members of the Organising Committee are further described by the ICR and the WCR.

5. FURTHER OFFICIALS

The NSA and the Organiser acknowledge that further officials may be delegated by the FIS, the FIS Race Director and the FIS NC Coordinator (e.g. the FIS Equipment Controller, art. 222.6 ICR). The tasks of such further officials are described in the ICR and the WCR and may be specified by instructions of the FIS Race Director or the FIS NC Coordinator.

6. THE COMPETITIONS

The Event shall consist of the following Competitions:

- HS XXX/10 km Individual Gundersen to be held on XXX
- HS XXX/10 km Individual Gundersen to be held on XXX

The above dates may be subject to modifications as set forth in this Agreement.

7. THE EVENT SCHEDULE

7.1 Elements of the Event Schedule

The Organiser shall provide to FIS for its approval at the latest 90 days in advance of the scheduled date of the first Competition a detailed Event Schedule.

The Event Schedule shall be established in close consultation with, and agreed by, the FIS Race Director/FIS NC Coordinator. It must include the following elements:

- The Competitions (including training, PCR, inspections, etc.);
- Public Official Presentation and bib number announcement ceremonies;
- Winner and prize-giving ceremonies;
- Team Captain's Meetings.

At the discretion of the Organiser, the Event Schedule may include further related elements such as an official entertainment programme, official invitations, etc.

The FIS may require the Organiser to modify the entertainment part of the Event if there are concerns that they may affect the timely execution of the Competitions.

Once the Event Schedule has been approved by the FIS Race Director, the Organiser shall use its best efforts to implement it without further changes.

A provisional Event Schedule is attached hereto as Exhibit 2.

7.2 Postponement or cancellation of Competitions

According to art. 1.4 WCR and in particular due to events of Force Majeure affecting the Competitions or other World Cup competitions, the Event Schedule may be amended or Competitions may be cancelled at any time, as deemed necessary to secure the safe and smooth execution of the Competitions as well as of other World Cup competitions that are part of the 2011/12 calendar.

Subject to compliance with FIS Rules, the Jury may change the times of the Competitions and/or of related training sessions on the same date.

The change of a Competition and/or related training session to another date of the Event is subject to proposal of the Jury and the consent of the Organiser.

As a principle, the right to stage a Competition which has been cancelled returns to the FIS. The FIS may re-allocate such Competitions to a date as part of another World Cup event according to Rule 1.4 WCR.

The schedule of the Competitions and of the training, as well as any necessary adaptations thereof, shall have priority over all other elements of the Event Schedule.

The order of all other elements of the Event Schedule directly associated with the Competitions may be adapted as appropriate and in close consultation with FIS.

8. EVENT VENUE

8.1 In General

The Event Venue including the Jumping Hill, the Courses and all Event Facilities have been inspected by the FIS as part of the application procedure. The checklist is attached hereto as Exhibit 3.

The Event Venue shall include

- appropriate facilities to conduct Anti-Doping controls according to the FIS Anti-Doping Rules (see Exhibit 4); and
- appropriate facilities to conduct equipment control (equipment control room near the landing area, outrun/exit gate).

The Organiser undertakes to maintain or, to the extent required in the inspection report, timely improve the Event Venue. Any material change in any element of the Event Venue or any delay in the installation of the Event Venue shall be immediately notified to the FIS.

Upon request, the FIS Race Director/FIS NC Coordinator shall have unrestricted access to the Event Venue at any time (including during the preparation period).

8.2 Jumping Hill and Courses

(a) In General

The Organiser shall regularly report to the FIS Race Director on the state of preparation of the Jumping Hill and Courses (including the snow conditions in the period prior to the Competitions).

The preparation of the Jumping Hill and Courses must be guaranteed by snowmaking facilities with sufficient capacity.

An appropriate preparation and maintenance of the Jumping Hill and Courses is of the essence of this Agreement. The Organiser shall apply all reasonable measures to ensure that the Jumping Hill and

Courses are ready on time in the best possible conditions to be used for training and the Competitions. In particular, the Organiser shall implement all measures requested by the Technical Delegate and/or the FIS Race Director.

The Organiser shall be responsible for the Jumping Hill and Courses. Any measure requested by the Jury and/or the FIS Race Director shall be implemented.

The Jumping Hill is listed together with the homologation number and is available on the FIS Website:

<http://www.fis-ski.com/uk/disciplines/ski-jumping-rules/ski-jumping-rules/homologations.html>

The Jumping Hill includes start, landing and outrun areas which shall be designed and equipped in accordance with the specifications and guidelines issued by FIS.

Any use of alternative courses and/or adaptation of the Courses (e.g. use of a shorter Course) must be approved by the FIS Race Director.

(b) Training, warming up/test Courses

To the extent possible and subject to restrictions in case of adverse snow conditions or additional Cross-Country competitions, the Organiser shall make available for the teams well prepared and fenced off tracks for training and warming up. At least one such track must be available for one full day between the first official day of arrival until the last day of competition.

9. PARTICIPANTS AND TEAMS PERSONNEL

9.1 Qualification

Registered participants qualified in accordance with the ICR (in particular art. 203 et seq. ICR and art. 2 WCR) and within the applicable quotas shall be timely entered for the respective Competitions by their National Ski Association.

9.2 Accommodation and board / travel

The Organiser shall comply with the requirements set forth in this respect in art 6 WCR. Accordingly, the Organiser shall

- provide appropriate accommodation and board for participants and officials within the applicable quotas, the defined maximum prices and during the specified periods as set out in more detail in art. 6 WCR;
- pay a contribution to the travel of the athletes expenses according to the Nations' Quota as set out in art. 6 WCR (subject to an exception such as for special charter flights in application of art. 6.2.2.2 WCR);

- provide, free of charge, the service areas necessary for the storage and preparation of skis in separate facilities (containers);
- provide, free of charge, sufficient parking space to the teams, service and personnel of sporting goods close to the competition areas. Such parking space may be limited because of local distinctions.

9.3 Prize-money

The Organiser shall pay out the minimum prize-money in connection with each Competition according to art. 5.1 WCR. The Organiser is however entitled to pay out a higher than the minimum prize-money.

9.4 Failure of the Organiser to comply with its duties

If the Organiser fails to fully comply with its duties (especially its financial duties) under this Section 9, the National Ski Association(s) and/or the participants concerned shall be entitled to claim from the Organiser and/or the NSA repayment of their reasonable expenses.

Under the same circumstances, the National Ski Associations and/or the participants may assign their claims to the FIS which will then be entitled to request the respective payments from the Organiser and/or the NSA. This may be enforced by debiting the amount from the organising NSA's FIS financial support.

9.5 Failure of a National Ski Association to comply with its duties

If a National Ski Association fails to fully comply with its duties (especially its financial duties) directly related to the Event, the FIS shall assist the NSA and/or the Organiser in the enforcement of the respective claims. This may be enforced by debiting the amount from the organising NSA's FIS financial support

10. ACCREDITATION

The Organiser shall establish an accreditation system including the standard access zones or similar set forth in Exhibit 5. The Organiser shall grant corresponding access (i.e. corresponding accreditation) to the bearers of FIS season accreditations. Further, special access cards issued by the FIS (e.g. restricted area within the finish area) shall be accepted.

The Organiser shall issue accreditation with appropriate access zones for the various groups that include athletes, team officials, service personnel, NSA officials, sponsors, partners, VIPs, special guests, etc. according to the WCR and the accreditation matrix in Exhibit 5.

The Organiser shall also issue accreditation with appropriate access zones to specified personnel of the equipment providers. The names of the persons to be accredited and the required access shall be provided to the Organiser by the FIS. As a matter of principle, service personnel of the equipment providers shall be given the same access rights as the service personnel entered by a National Ski Association (including access to lifts serving the Jumping Hill).

In all cases, access to the Jumping Hill and Courses are restricted and subject to additional on-course-permits issued under the control of the FIS Technical Delegate and/or Race Director/FIS NC Coordinator.

The Organiser may also grant accreditation to persons who are not bearers of a FIS season accreditation. The issuance of such an accreditation is however subject to the explicit consent of the recipient to comply with the FIS Rules as well as instructions of the Jury according to art. 211.1.3 ICR and/or the Organising Committee.

No accreditation may be granted to a person that is currently serving a period of ineligibility because of a decision of the FIS or another competent authority.

11. EQUIPMENT

Equipment used on the Jumping Hill and Courses shall comply with the applicable technical standards.

12. DATA AND TIMING

Data and timing services shall be provided in accordance with the provisions of the global Data and Timing Agreement between the data and timing provider and FIS acting on behalf of all National Ski Associations (Exhibit 7).

The Organiser shall make sure that the advertising rights of the Data and Timing providers set forth in the Data and Timing Agreement (in particular on screen inserts/on site banners and markings/ logo/name on lists and publication) are duly respected and implemented.

The data and timing generated at the Competitions shall be available to FIS, the Organiser, the National Ski Associations and all participants for use in their own publications, including websites. The use of data and timing on websites is subject to the conditions laid down in the FIS Internet Policies.

13. PRESS AND MEDIA

The Organiser shall provide adequate working facilities and a professional press and media service as set out in the FIS Media Service Guidelines, the latest version of which can be downloaded from the FIS Website:

<http://www.fis-ski.com/uk/mediamarketing/guidelines/marketingfisworldcupguid.html>

The press and media service shall be established and operated in conformance with the instructions of the FIS PR and Media Committee as well as of the FIS Communications Department. Recommendations of the International Association of Ski Journalists shall be given due consideration.

14. FINANCIAL ASPECTS

Subject to this paragraph, all income related to the Event (e.g. licensing of broadcast rights and all other electronic media rights, income from Event sponsors, ticketing and merchandising, multimedia such as games, Event catering, public subsidies and other sources) shall be retained by the NSA and the Organiser, to be allocated according to their internal agreement, which may deviate from the allocation of the rights as provided in the FIS Advertising and other similar Rules.

The FIS is entitled to keep all income from the title sponsor(s) of the FIS Ski World Cup and has no financial obligation towards the NSA and/or the Organiser with respect to the Event.

Furthermore, in accordance with the FIS Congress 2008 decision, the FIS has been tasked with negotiating the marketing rights for the data and timing inserts. The net revenues generated as a result will be distributed to the NSA and the Organiser. The split will be determined by the FIS Council.

All financial obligations related to the Event shall be met by the NSA and the Organiser, subject to exceptions specified in this Agreement.

Payments to athletes for prize- money (art.9.3) should be transferred by electronic banking means as defined in the WCR.

15. ADVERTISING AND SPONSORSHIP

All advertising and commercial markings and supports used at the Event shall comply with the technical specifications set forth in the applicable FIS Advertising Rules and to the relevant provisions of the FIS TV Production Guidelines (see in particular but without limitation clause 1.3 and 1.4 of the FIS TV Production Guidelines).

The Organiser shall respect the rights assigned to the World Cup Title Sponsor as specified in the FIS Sponsor Guide, the latest version of which can be downloaded from the FIS Website:

<http://www.fis-ski.com/uk/mediamarketing/guidelines/marketingfisworldcupguid.html>

It shall procure an effective enforcement and protection of all World Cup Title Sponsor rights in connection with the Event. Upon request, it shall provide assistance and equipment (transport/tooling) for the purpose of the installation and dismantling and removal of advertising supports and infrastructures.

16. TV COVERAGE

The NSA shall procure high quality TV coverage of all Competitions and enter into TV production and distribution agreements in accordance with art. 208.1 ICR. When selecting a broadcaster, the NSA shall make sure that the TV broadcast of the Competitions is distributed to the widest audience possible.

The agreement with the host broadcaster shall incorporate the FIS TV Production Guidelines. The agreement shall also include the obligation of the host broadcaster to comply with the requirements set forth in the Data and Timing Requirements (Exhibit 6), in particular the use of standard graphical lay-outs for timing and data information and inserts.

Subject to any applicable superseding legal access right, news access rights within the meaning of art. 208.6 ICR shall apply and be reserved in all TV agreements.

The NSA shall regularly inform and consult the FIS in connection with the negotiation of the agreements for the TV coverage of the Event (art. 208.1 ICR).

17. INTELLECTUAL PROPERTY

17.1 In general

The official name and logo of the World Cup which is “DKB FIS Nordic Combined World Cup” as well as the name and logo of the FIS as shown in Exhibit 8 are the sole property of FIS.

The Organiser shall have the right and the obligation to use the above names and logos including the title sponsor's name for the purpose of

the organisation of the Event. This shall include the use of the names and logos by sponsors and suppliers of the Event.

17.2 Event Publications

The Organiser shall reproduce the names and logos set out in Exhibit 7 in every communication or promotion related to the Event and the Competitions thereof, such as

- the official website of the Event;
- Event poster(s);
- banners or other supports bearing the name of the Event;
- the printed Event Programme;
- all publications relating to the Event, including press inserts, press releases, start and result lists and any other official publication of the Event.

Event publications may also bear the names and/or logos of other sponsors and/or suppliers. The Organiser shall however procure that the use of the names and logo of the Event by a sponsor or supplier does not create the false impression that such sponsor or supplier is a sponsor or supplier of the overall World Cup or the FIS.

As a general rule, the official name and logo of the World Cup including the name of the title sponsor and the name and logo of FIS shall appear at the top of the publication, with the other sponsors' and suppliers' names and logos appearing underneath or otherwise separated.

All official publications including Competition data must use the layouts provided by the FIS as set forth in the Data & Timing Technical Requirements (Exhibit 6).

17.3 Use by Event Sponsors

Subject to clause 18.1, the Organiser shall be entitled to grant the right to use the World Cup name and logo always together with designations specific to the Event provided that

- the World Cup name and logo is used only for promotional and not for licensing and merchandising purposes,
- it always include the name of the World Cup Title Sponsor, and
- it does not create the impression that the Event Sponsor is also supporting the overall World Cup; and
- it complies with the graphic specifications provided by the FIS.

18. THE EVENT PROGRAMME

The Organiser shall publish a detailed programme of the entire Event and all Competitions as hard copy and on the website of the Event.

The Event Programme shall contain the necessary content according to art. 213 ICR.

The following content shall be published in the Event Programme free of charge at the FIS' request:

- One full colour advertising page in a premium location for use by the World Cup Title Sponsor;
- a message to the audience provided by FIS.

The cover page of the Event Programme shall bear the official name and logo of the FIS World Cup as well as the name and logo of the FIS in a prominent position. The proposed lay-out and content of the program shall be submitted to the FIS for prior approval, such approval not to be unreasonably withheld or delayed.

19. REPRESENTATIONS AND WARRANTIES

19.1 By the FIS

The FIS represents, warrants and undertakes to the NSA and the Organiser as follows:

- that it has and will continue to have throughout the Term full right and title and authority to enter into this Agreement and to accept and perform the obligations imposed on it under this Agreement;
- that it will apply its best efforts to encourage and facilitate the participation of top ranked athletes in the Competitions.

19.2 By the NSA and the Organiser

Both the NSA and the Organiser warrant and represent to the FIS

- that they have and will continue to have throughout the Term full right and title and authority to enter into this Agreement and to accept and perform the obligations imposed on it under this Agreement;
- that all the answers, statements and representations made towards FIS during the application process were truthful and they warrant that they will respect any undertakings made during the same process on the understanding that these answers, statements, representations and undertakings form the basis of their appointment and of their obligations pursuant to this Agreement in addition and complement to any obligation specifically set forth herein.

20. ENVIRONMENTAL

The Organiser acknowledges and agrees that respect for the environment is an important consideration in the organisation and staging of the Event. The Organiser shall carry out its tasks under this Agreement in a manner which duly considers the concept of sustainable development complies with the applicable environmental legislation and, whenever and wherever possible, serves to promote the protection of the environment.

21. INSURANCE

The Organiser shall take care of full insurance coverage of its civil liability in connection with the organisation and staging of the Competition according to art. 212 ICR. Such insurance coverage shall include all members of the Or-

ganising Committee and of the Jury, including the FIS representatives. The minimum liability insurance amount shall be CHF 3'000'000.-- (three million Swiss Francs) for each incident.

The FIS will take care of full insurance coverage of the civil liability of the officers and staff members attending the event on behalf of the FIS who are not members of the Organising Committee and of the Jury.

The insurance coverage shall apply from the day before the first training day until (and including) the last day of the Event. The Organiser shall submit a copy of the relevant insurance policy to the Technical Delegate prior to the Event.

22. FIS ASSISTANCE

The FIS undertakes to share its knowledge and expertise related to the organisation of World Cup events and to assist the Organiser in the planning, organisation and staging of the Event.

In particular, FIS shall provide

- support by the Race Director and Assistant Race Director/FIS NC Co-ordinator during the preparation phase as well as during the Event;
- the services of an equipment controller for the competitions;
- support from the FIS Marketing and Communications Department regarding the Event entertainment programme
- administrative support by supply of the relevant FIS World Cup documentation, including technical documentation, rules, quotas and info sheets;
- advice and support of timing and data issues by the FIS IT Manager.

23. TERMINATION AND CONSEQUENCES THEREOF

23.1 Regular Term

This Agreement enters into force upon signing of all parties and shall last until 30 days after the last day of the Competitions. The Organiser and the NSA remain fully liable for the fulfilment of their duties (especially the financial duties) as set out in this Agreement also after the termination date.

23.2 Early Termination

Either party may terminate this Agreement immediately by giving written notice to the other if

- that other party commits a material breach of any of its obligations under this Agreement and shall not remedy such breach (if the same is capable of remedy) within fourteen (14) days of being required by written notice so to do;
- that other party goes into liquidation whether compulsory or voluntary or if an administrator or receiver is appointed over the whole or any part of that other party's assets or if that other party enters into any arrangement for the benefit of or compounds with its creditors generally or threatens to do any of these things or any judgement is made against that other party

or any similar occurrence under any jurisdiction affects that other party; or

- that other party ceases or threatens to cease to carry on business.

The FIS shall be entitled to suspend or terminate this Agreement immediately upon notice in the event that

- any of the representations and undertakings given by NSA and/or the Organiser in this Agreement or otherwise prove to be untrue or inaccurate or are not respected and given full force and effect by or on behalf of NSA and/or the Organiser; or
- there are circumstances which, in the reasonable opinion of the FIS may endanger or jeopardize the successful conduct of the Competition and/or the safety of the athletes, the officers, the personnel, the audience or third parties;

23.3 CONSEQUENCES OF TERMINATION

The expiry or termination of this Agreement shall be without prejudice to any rights which have already accrued to either of the parties under this Agreement.

Upon early expiry or termination of this Agreement

- all of the rights granted to the NSA or the Organiser shall forthwith terminate and automatically revert to FIS;
- the FIS shall be entitled to grant all or any of the rights under this Agreement to any third party; and
- the FIS, the NSA and the Organiser will promptly return to the other all of the property of the other within their possession.

The right to terminate this Agreement shall in any event be without prejudice to any other right or remedy of the parties.

24. INDEMNITY

The NSA and the Organiser agree to protect, indemnify and hold harmless, jointly and severally, the FIS from and against any and all liabilities, damages, costs and expenses (including reasonable legal fees) whatsoever and from any claims, actions or judgements whatsoever (whether brought or threatened) arising directly or indirectly out of or in any way connected with claims linked with the NSA and/or the Organiser's acts or omissions in connection with the organisation and staging of the Event (or any part or aspect thereof) where such acts or omissions are in breach of their obligations and duties pursuant to this Agreement.

FIS agree to protect, indemnify and hold harmless NSA and/or the Organiser from and against any and all liabilities, damages, costs and expenses (including reasonable legal fees) whatsoever and from any claims, actions or judgements whatsoever (whether brought or threatened) arising directly or indirectly out of or in any way connected with claims linked with the acts or omissions of FIS in connection with the organisation and staging of the Event (or any part or aspect thereof) where such acts or omissions are in breach of FIS obligations and duties pursuant to this Agreement.

25. WAIVER

No delay or failure by either party to exercise any of its rights or remedies under this Agreement shall operate as a waiver by that party of any such rights or remedies and such rights and remedies may be exercised at any time and as often as the party entitled to such rights or remedies deems fit.

26. ASSIGNMENT

This Agreement is personal to the parties and, except as provided otherwise in this Agreement, neither party may assign, transfer or sub-licence any of its rights or obligations hereunder without the prior written consent of the other party.

27. NO JOINT VENTURE

Nothing in this Agreement shall be understood as constituting a joint venture between the NSA and/or the Organiser and the FIS.

28. AMENDMENT

Any amendment to this agreement shall be in writing.

29. LANGUAGE

The original of this Agreement has been issued in English language. In any case of discrepancy between the English version of the Agreement and the version in another language, the English version shall prevail.

30. NOTICES

All notices to be served under this agreement shall be in writing and shall be served either by registered delivery or personal delivery to the addresses below or to such other address as a party may notify in writing. Notices shall be deemed to have been received on delivery if delivered by hand and, in the case of registered delivery, forty eight (48) hours after registration.

The NSA and the Organiser acknowledge and agree that service by the FIS of any notice hereunder on any one of them shall be deemed to be valid service of that notice by FIS on both of them.

Notices to FIS shall be served at the following address:

FIS, INTERNATIONAL SKI FEDERATION
Blochstrasse 2, CH-3653 OBERHOFEN
Attn: Sarah Lewis, FIS General Secretary
Phone: + 41 33 244 61 61
Fax: + 41 33 244 61 71
email: lewis@fisski.com

Notices to NSA shall be served at the following address:

XXX

Notices to the Organiser shall be served at the following address:

XXX

31. SEVERABILITY

In the event of any provision of this agreement shall be void or unenforceable by reason of any provision of applicable law, it shall be deleted and the remaining provisions hereof shall continue in full force and effect and, if necessary, be so amended as shall be necessary to give effect to the spirit of this agreement so far as possible.

32. APPLICABLE LAW AND ARBITRATION

This Agreement shall be subject to Swiss Law.

Any dispute which cannot be solved amicably shall be exclusively settled by an arbitral panel of the Court of Arbitration for Sport in Lausanne (Switzerland) in accordance with the provisions of the Code of Sports-related arbitration.

Oberhofen, 31.08.2011

INTERNATIONAL SKI FEDERATION

Gian Franco Kasper
President

Sarah Lewis
Secretary General

XXX,

THE NATIONAL SKI ASSOCIATION OF XXX

XXX
President

XXX
Secretary General

XXX,

THE ORGANISER OF XXX

XXX
President

XXX
Secretary General

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- 6 FIS World Cup Data & Timing Requirements
- 7 Names and Logos of FIS and the World Cup Title Sponsor

EXHIBIT 1: CHECKLIST FOR AN AGREEMENT BETWEEN THE FIS, THE NATIONAL SKI ASSOCIATION AND THE ORGANISER

For issues to be regulated between the National Ski Association and the Organiser.

The FIS, the NSA and the Organiser have signed a binding and enforceable Organiser Agreement. This checklist shall indicate to the NSA and the Organiser certain issues which need to be regulated internally. The content of such internal regulation may depend on the local circumstances, the specific allocation of tasks between the NSA and the Organiser and the applicable national law. This checklist is not designed to replace already existing agreements between NSAs and Organizers but may serve as a guideline for those NSAs and Organisers who have not such a document in place or who want to review their co-operation.

	Issues	Possible Solution
1	The Courses/Jumping Hill	The Courses/Jumping Hill for the Competitions, the media centre and further locations for the other activities of the Event are set out in a plan attached as a separate schedule.
2	Obligations to the Organiser	
2.1	Allocation of tasks between the Organiser and the NSA	<p>The Organiser shall execute all obligations relating to the proper organisation of the Competitions as set out in the FIS Organiser Agreement (including site inspections, preparation of the Courses/Jumping Hill, providing all necessary executing and supporting personnel, infrastructure, doping control facilities. The following additional tasks shall be executed by the NSA:</p> <p>_____</p> <p>_____</p> <p>_____</p>
2.2	Establishment of an Organising Committee	<p>The Organiser shall establish an Organising Committee according to art. 501 ICR and Clause 4 of the FIS Organiser Agreement. It shall include the Jury, the Technical Delegate appointed by the FIS (art. 503 ICR) and one or more representatives of the NSA in the Organising Committee.</p> <p>The Organising Committee shall establish written minutes of all its meetings and a final report of the Event. These minutes and the final report shall be made available to all members of the Organising Committee.</p>
2.3	Promotion of the Event	The Organiser shall be responsible for the effective promotion of the Event.
2.4	Accommodation of officials of the NSA	The Organiser and the NSA shall agree on the number of rooms required for the NSA use in addition to the officially entered team and technical officials, as well as the terms for the rooms (e.g. free of charge, payment).

2.5	Accommodation of officials of the FIS	The Organiser is required to provide accommodation with full board free of charge for the FIS appointed members of the Jury, the equipment controller(s) and press coordinator(s). Furthermore, the Organiser is at liberty to invite other persons from the FIS management to attend the Event. Other members of FIS staff also wishing to attend the Event shall make a timely reservation for accommodation with the Organising Committee through the FIS discipline assistant.
2.6	Accommodation of Participants and Teams Personnel	<p>The Organiser shall</p> <ul style="list-style-type: none"> - provide appropriate accommodation and board for participants and officials within the applicable quotas, the defined maximum prices and during the specified periods as set out in more detail in art. 8 WCR; - pay a contribution to the travel expenses according to the Nations’ Quota as set out in art. 6 WCR (subject to an exception such as for special charter flights being granted by the FIS Council in application of art. 6.2.2.2 WCR); - provide, free of charge, the service areas necessary for the storage and preparation of skis either in the hotels or in separate facilities (containers); - provide, free of charge, sufficient parking space to the teams, service and personnel of sporting goods close to the competition areas.
2.7	Prize-giving ceremony	The Organiser shall allow one or more representative(s) of the NSA who are nominated by the NSA to participate in the prize giving ceremony.
2.8	Activities before and after the Competitions	The Organiser shall set up an attractive programme of entertaining activities related to the Competitions. The details of the entertainment programme shall be communicated to the NSA timely before the opening of the Event.
3	Obligations of the NSA	
3.1	General Support	The NSA undertakes to share its knowledge and expertise related to the organisation of World Cup events and to assist the Organiser in the planning, organisation and staging of the Event. In particular, the NSA shall forward in a timely manner all information related to the Nordic Combined World Cup and the Event from the FIS, the marketing partners, sponsors, media and broadcasters to the Organiser, and vice versa.
3.2	Ambitious ski team	The NSA undertakes to prepare an ambitious ski team with the goal of a successful participation in the FIS World Cup and the Competitions to help to attract supporters and audience to the Event.

3.3	Representation of the Organiser's interest	<p>The NSA undertakes to the best of its capabilities to represent and secure the interests of the Organiser related to the Event in the FIS Committees and bodies. The NSA shall include a representative of the Organiser in the respective delegations to FIS Congresses and official FIS meetings at the Organiser's expenses.</p> <p>The NSA shall represent the interests of the Organiser towards governmental or local institutions, National Olympic Committees and towards the media.</p>
3.4	Promotion	<p>In addition to Clause 2.3, the NSA shall promote the Event through its usual communication channels and in the context of its regular NSA campaigns.</p>
4	Financials	<p>The FIS is entitled to keep all income from the presenting sponsor(s) of the FIS Ski World Cup and has no financial obligation towards the NSA and/or the Organiser with respect to the Event.</p> <p>All further income such as income from ticketing, licensing of broadcasting rights, merchandising, event sponsoring, catering, public subsidies and others related to the Event shall be retained by the NSA and the Organiser, to be allocated according to a separate table which may be attached as an Exhibit.</p>
5	Marketing Rights	
5.1	Principle	<p>Subject to any legal restrictions to sports-related advertising and in accordance with the FIS Advertising Guidelines and the advertising restrictions of the host broadcaster, the Organiser shall be entitled to grant all marketing rights related to the Event to sponsors and suppliers of its own choice.</p>
5.2	FIS World Cup Title Sponsors	<p>The Organiser shall fully respect the advertising and marketing rights granted to the FIS World Cup Title Sponsor(s) and the Data & Timing Sponsor(s).</p>
5.3	Restrictions on Product Categories	<p>The Organiser and the NSA shall mutually respect the following restrictions regarding the product categories and exclusivity rights already granted or reserved to sponsors of the other party or to the FIS World Cup Title Sponsor(s) and the Data & Timing Sponsor(s):</p> <p>_____</p> <p>_____</p>
5.4	Marketing Rights for NSA sponsors	<p>The Organiser shall grant or reserve the following advertising opportunities and visibility positions to NSA sponsors:</p> <p>_____</p> <p>_____</p>

6	TV Coverage	If the Organiser is not itself a party to the broadcast agreement or agency agreement regulating the broadcast of the Event, it shall still support the broadcaster in preparing the technical facilities and data which are required by the broadcaster, and to assist the broadcaster to the best of its capabilities to facilitate a high quality TV-transmission of the Competitions. The terms and details of the Organiser’s support and the compensation of the Organiser’s services shall be regulated separately.
7	Representations and Warranties	
7.1	By the Organiser	<p>The Organiser warrants and represents to the NSA</p> <ul style="list-style-type: none"> - that it has and will continue to have throughout the Term full right and title and authority to enter into this Agreement and to accept and perform the obligations imposed on it under this Agreement; - that all the answers, statements and representations made towards the NSA and/or FIS during the application process were truthful and it warrants that it will respect any undertakings made during the same process on the understanding that these answers, statements, representations and undertakings form the basis of its appointment and of its obligations pursuant to this Agreement in addition and complement to any obligation specifically set forth herein.
7.2	By the NSA	The NSA warrants and represents to the Organiser that it has and will continue to have throughout the Term full right and title and authority to enter into this Agreement and to accept and perform the obligations imposed on it under this Agreement.
8	Termination and Consequences thereof	
8.1	Regular Term	This Agreement enters into force upon signing of all parties and shall last until _____(date to be agreed between the NSA and Organiser). The Organiser and the NSA remain fully liable for the fulfilment of their duties (especially the financial duties) as set out in this Agreement also after the termination date.
8.2	Early Termination	<p>Either party may terminate this Agreement immediately by giving written notice to the other if</p> <ul style="list-style-type: none"> - that other party commits a material breach of any of its obligations under this Agreement and shall not remedy such breach (if the same is capable of remedy) within fourteen (14) days of being required by written notice so to do; - that other party goes into liquidation whether compulsory or voluntary or if an administrator or receiver is appointed over the whole or any part of that

		<p>other party's assets or if that other party enters into any arrangement for the benefit of or compounds with its creditors generally or threatens to do any of these things or any judgement is made against that other party or any similar occurrence under any jurisdiction affects that other party; or</p> <ul style="list-style-type: none"> - that other party ceases or threatens to cease to carry on business; - the FIS Organiser Agreement has been validly cancelled. <p>The NSA shall be entitled to suspend or terminate this Agreement immediately upon notice in the event that</p> <ul style="list-style-type: none"> - any of the representations and undertakings given by the Organiser in this Agreement or otherwise prove to be untrue or inaccurate or are not respected and given full force and effect by or on behalf of NSA and/or the Organiser; or - there are circumstances which, in the reasonable opinion of the NSA may endanger or jeopardize the successful conduct of the Competition and/or the safety of the athletes, the officers, the personnel, the audience or third parties.
<p>9</p>	<p>Indemnity</p>	<p>The Parties agree to protect, indemnify and hold harmless, jointly and severally, each other from and against any and all liabilities, damages, costs and expenses (including reasonable legal fees) whatsoever and from any claims, actions or judgements whatsoever (whether brought or threatened) arising directly or indirectly out of or in any way connected with claims linked with the acts or omissions of the other party in connection with the organisation and staging of the Event (or any part or aspect thereof) where such acts or omissions are in breach of their obligations and duties pursuant to this Agreement.</p>
<p>10</p>	<p>Notices</p>	<p>Notices to the NSA shall be served at the following address:</p> <p>NATIONAL SKI ASSOCIATION OF XXXX</p> <p>Attn : Mr./Mrs. Phone: + Fax:+ email:.....</p> <p>Notices to the Organiser shall be served at the following address:</p> <p>XXXX Attn : Mr./Mrs. Phone: + Fax: + Email:.....</p>
<p>11</p>	<p>Applicable Law and Arbitration</p>	<p>This Agreement shall be subject to [Country] Law.</p> <p>Any dispute which cannot be solved amicably shall be exclusively settled by the [ordinary courts at the site of the Event].</p>

EXHIBIT 2: PROVISIONAL EVENT SCHEDULE (TO BE CONFIRMED)

FIS Nordic Combined World Cup 2011-2012

The starting times list is published on the FIS Website:

<http://www.fis-ski.com/>

QUICK LINKS

On the bottom of the 1st page

EXHIBIT 3: CHECK LIST INSPECTION

ORGANISATION of NORDIC COMBINED WORLD CUP COMPETITIONS

1. GENERAL INFORMATION	
1.1	Resort, Country
1.2	Discipline(s)
1.3	Date of Race(s) Programme (Starting times see enclosure)
1.4	Contact Person / Address Organising Committee Tel: Fax: E-mail address:
1.5	Contact Person(s)/Address Chief of Race Tel: Fax: E-mail address:
1.6	Race Office Tel: Fax: E-mail address: Internet:
1.7	Invitation Contents: Time to send out: Special invitations (Visa)
2. TRAVEL	
2.1	Arrival of teams
2.2	Departure of teams Special requests (due to other event/holiday etc)
2.3	Information Information of teams concerning travel (with invitation): Airport(s) Rental vehicles, prizes Support by OC (buses, prizes)
3. HOTEL / ACCOMMODATION	
3.1	Prize per person Maximum prize per teams (out of quota), service for full pension equivalent CHF 120 per person Accommodation in twin bed rooms with bathroom.
3.2	Approx. number of competitors and officials: See World Cup rules art. 7.3 Single rooms: Technical Delegates - hotel and travel paid by Organisers TD Ass. - hotel and travel paid by Organisers Nat. TD Ass. - hotel and travel paid by Organisers

3.3	FIS Jumping Judges (5) – hotel and travel paid by Organiser FIS Race Director FIS Race Director Ass. - hotel and travel paid by Organiser FIS Press Coordinator - hotel and travel paid by Organiser FIS Equipment Control - hotel and travel paid by Organiser FIS Data Service - ST Sportservice Infront (former APF)
3.4	Distance Maximum distance from hotels to competition area: Maximum time to travel from hotels to competition area:
3.5	Full pension Full pension in hotel or Tickets for lunch (if necessary) soft drink included with meals (lunch and dinner) at no additional cost Consideration also for special eating requirements e.g. vegetarian
3.6	Information to hotels Hotels informed of meal times to accommodate programme very early breakfast and late lunch
3.7	Gymnasium / swimming pool Available nearby for use by teams
4. RACE SECRETARIAT	
4.1	Team Captain's Meetings: Place of the meetings Team Captain's meetings in one of the FIS languages, preferably English (Jury language)
4.2	Electronic transmission Electronic transmission of results after each race (Internet) to Sport-Information Zürich (SUI) and FIS.
4.3	Race Office: Open from: Sub-Race Office at competition site
5. ACCREDITATION	
5.1	Team Accreditation:
5.2	Format of Accreditation:
6. TECHNICAL CHECKLISTS	
6.1 Cross-Country	
6.1.1	Courses: (course for free technique (6 - 8 m wide) for all disciplines) Ind. Gundersen 10 km: 5x2 km, 6x2,5 km Team 4x5 km: 4x2x2,5 km
6.1.2	Stadium: Layout (see graphic) Marking last 50m
6.1.3	Fixed building Fixed building (or containers) for timekeeping, speaker and TV. Race secretary, administration, Jury, medical care, toilets, blood and anti-doping control.
6.1.4	Waxing facilities Waxing facilities (or containers) not far from start heated and ventilated Big service facilities in very large space: team "booths" separated with curtains
6.1.5	Waxing space for service companies On disposal
6.1.6	Car parking near waxing facilities: enough space for team and service cars

6.1.7	Wax test courses: About 20, close to the containers on disposal
6.1.8	Warm up course: Separate course about 1.5 km close to the start, well prepared
6.1.9	Waxing facilities to start and finish area: Good access must be assured
6.1.10	Toilets for competitors: Enough number close to start an finish
6.1.11	Substitute area: For bad snow conditions, a snow safe area should be on disposal.
6.1.12	Course preparation: Good machinery must be available
6.1.13	Scoreboard / Video Screen
6.2 Ski Jumping	
6.2.1	Name of jumping Hill
6.2.2	Certification No.
6.2.3	Snow inspection
6.2.4	Artificial snow available
6.2.5	Preparation of hill
6.2.6	Snow cats / Cable winch
6.2.7	Stamper (Number/equipment)
6.2.8	Starting point (Number of gates / safety)
6.2.9	Preparation of inrun
6.2.10	Inrun track, track cooling system
6.2.11	Take off (gradient / preparation)
6.2.12	Outrun (preparation / safety)
6.2.13	Barrier for spectators
6.2.14	Pine needles
6.2.15	Transport to the top of the hill
6.2.16	Waiting room at the start
6.2.17	Waxing facilities / Team Cabins Good access must be assured
6.2.18	Parking at the competition site
6.2.19	Jury radio
6.2.20	Data processing
6.2.21	Speed measurements
6.2.22	Judges Tower Separate Rooms (boxes) for - Judges (5) - Jury (about 10 - 12 m ²) - Video - DM - Data Service
6.2.23	Wind measurements poles
6.2.24	Score Board, Video Screen
6.2.25	Fore Jumpers Number Quality
6.2.26	Equipment control Container or room for equipment control at ski jumping stadium, nearby exit gate

6.3 Data Service	
6.3.1	Video Distance Measurement Position for Video Cameras Working place Connection to Data-Service Speaker Competition Management
6.3.2	3-Phase-Light-System Position at start Position at take-off Control panel at competition management
6.3.3	Data-Service (will be organised by FIS) Technical equipment (Photo-Finish camera, Video camera, Transponder)
6.3.4	Result Service Training-, start- and result lists Distribution before competition during competition after competition printing / copies
7. PUBLICITY/SOCIAL	
7.1	Awards Flower Ceremonies (in the Finish area after CC race, 5 min after last racer, 1st to 3rd place) Prize Giving Ceremonies (at the venue – 1st to 6th place, during at separate event 1st to 10th place)
7.2	Social Functions Presentation and distribution of bibs (how many, time, program) Team invitations and other Social Function(s)
8. PRESS	
8.1	See FIS Press Guidelines: Press centre Sub press centre Place for press conference
9. MARKETING	
9.1	See FIS Marketing Guideline: Title sponsor on official publications Banners on venues Podium Bibs / Leader tricot
10. OTHER INFORMATION	
10.1	Information to send to FIS map of ski area with competition and training areas indicated resort hotel list official programme for event Invitation, proposal to FIS for control

EXHIBIT 4: APPLICABLE FIS ANTI-DOPING RULES

The following information is an extract from the PROCEDURAL GUIDELINES TO THE FIS ANTI-DOPING RULES relating to the costs and logistical requirements for anti-doping controls:

FIS.C IN-COMPETITION TESTING

- FIS.C.1 In-Competition Tests will be carried out by a specialist Doping Control Agency appointed by FIS at selected FIS World Cup competitions in Alpine Skiing, Cross-Country, Ski Jumping, Nordic Combined, Freestyle and Snowboarding in accordance with the FIS Anti-Doping Rules.
- FIS.C.1.1 FIS pays for the Doping Control services carried out by the specialist Agency, whilst the local Organising Committee will be responsible for the logistical costs of the Doping Control Officers on site, including accommodation and meals for two to four persons depending on whether urine and blood Testing will be carried out, as well as the provision of Blood Collection Officials (nurses) for blood testing (see FIS.B.5.2 for details of provision of Blood Collection Officials).
- FIS.C.1.2 The specialist Doping Control Agency will identify where In-Competition Testing is carried out and make direct contact with the Organisers in regard to the logistical arrangements.
- FIS.C.1.3 All Doping Control Officers and Chaperones require the necessary (neutral) accreditation to access the relevant areas to accompany the athlete.
- FIS.C.1.4 At other FIS events, In-Competition Testing organised by the National Anti-Doping Agency (including other FIS World Cup events) and the costs thereof remain the responsibility of the Testing Organisation (National Anti-Doping Agency), the Organising Committee or the National Ski Association depending on the national arrangements.
- FIS.C.1.5 FIS will cover the costs of additional doping controls carried out at the FIS World Ski Championships, over and above the requirements for the 6 in-competition controls per event that are paid for by the Organising Committee. Consequently, the Organisers can accurately budget for the testing and related services, whereby FIS can ensure even at short notice that new tests and methods are included in the testing programme of the Championships.

FIS.C.3 Facilities, Equipment and Personnel

FIS.C.3.1 Doping Control Station

The Organiser shall provide a Doping Control Station that is used solely as a Doping Control Station for the duration of the event, situated near to the location where the press conference is taking place (finish area, press conference vicinity) and is clearly marked, where urine and blood Sampling can be undertaken. The Doping Control Station must consist of a waiting area, a working room and toilets (men and ladies).

- FIS.C.3.2 Sealed refreshments (mineral water, soft drinks, fruit juice, etc.) must be available in the waiting area. These drinks should only contain water, minerals, sweeteners and carbohydrates. It is recommended that the Doping Control Station is also equipped with running water and TV set.

The Doping Control Station shall be adequately equipped and facilities to allow the Doping Control Officer(s) and Blood Collection Official(s) to wash his/her hands and fulfil usual medical standards.

FIS.C.3.5 Chaperones and Coordinator

The Organiser shall provide a sufficient number of Chaperones (six to eight per competition are normally required) to accompany the Athletes after they have been selected to undergo a Doping Control. They should be able to communicate in principle in English and if possible other languages and be of the same sex as the Athlete.

Additionally the Organiser shall provide a chaperone coordinator who has experienced in the sports organisation of the event, can assist the identify an Athlete and generally support the Chaperones. It is helpful if the Chaperones can assist with translation during the Doping Control procedure. The chaperones need to be trained in advance of the event and be on-site for a briefing at least two hours before the start on the first day of the competition and thereafter at least 30 minutes.

FIS.C.3.6 Accreditation of Doping Control Personnel

The Organiser shall be responsible for providing all Doping Control Personnel, including WADA Independent Observers, appropriate accreditation to enable them to access the necessary areas.

FIS.B LONGITUDINAL HEMATOLOGICAL PROFILING (BLOOD TESTING)

FIS.B.1/B.6 A specialist Agency appointed by FIS will carry out the blood testing. Their fees, equipment and travel costs are paid by FIS, whilst the Organising Committee is responsible for providing accommodation and meals for three to four persons from the agency. These will be the same personnel who are carrying out the in-competition testing.

FIS.B.6.1 Location and facilities

The Blood Testing Station requires a separate room for the blood drawing containing, if possible, a lockable refrigerator, one table and two chairs, and an additional secure and lockable room with electricity and a room temperature between +15 to 28 degrees C for the analysis of the blood Samples that can only be accessed by the qualified expert.

Where possible the blood testing should take place in the same facility as the doping control station. One room shall have internet access available.

FIS.B.6.2 Blood Collection Officials

The Organiser is required to organise and cover any related costs for two qualified Blood Collection Officials (nurses) for Cross-Country and Nordic Combined events and one qualified Blood Collection Official for Alpine and other events. They should be able to communicate in English and will be required to meet with the coordinator from the appointed specialist Doping Control Agency prior to the blood testing in order to go through the procedures thoroughly. In addition, six to eight Chaperones (twelve for sprint races) are required to accompany the athletes from the appointed announcement place to the blood testing station. (If urine testing is also taking place these may be the same chaperones as foreseen under art. FIS.C.3.5.)

EXHIBIT 5: ACCREDITATION MATRIX

The concept of the FIS Season Accreditation system is based on the application of a set of standard access zones (1-16) designed to enable consistency and optimise working efficiency across the various FIS World Cup venues.

The Accreditation Matrix illustrates the method for authorisation and distribution of the FIS Season Accreditations for the Categories/Functions currently in use. The general definitions for each Standard Access Zone and Category provide guidance for the recommended access for each function.

STANDARD ACCESS ZONES

- 1 Team Areas
- 2 Coach Areas
- 3 Sports Areas
- 4 Service Areas
- 5 Officials Areas
- 6 TV/Radio Areas
- 7 TV/Radio Commentators
- 8 IBC/TV Compound
- 9 Print Media Areas
- 10 Photographer Areas
- 11 Special Media Areas
- 12 Press Centre
- 13 Sub Press Centre
- 14 Data/Timing
- 15 Ceremony
- 16 Special Guests

ACCREDITATION MATRIX

FIS Season Accreditation

Accreditation Categories/Functions and Access Zones

Category-Function	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16
FIS Council/Honorary Member	X	X	X	X	X	X	X	X	X	X	X	X			X	X
FIS Professional	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
FIS World Cup Sponsor/Partner																X
FIS World Cup Service Provider	X	X	X	X	X	X	X	X				X		X	X	
NSA Council member	X		X	X								X				X
NSA Professional	X	X	X	X								X				
NSA Team Coach/Trainer	X	X	X	X	X							X				
NSA Team Doctor/Medical Support	X	X	X	X								X				
NSA Team Press Attaché	X	X	X	X		X			X			X				
NSA Team Serviceman	X	X	X	X												
Competition Equipment Industry	X	X	X	X								X				
Industry serviceman	X	X	X	X												
Journalist									X			X				
Photographer										X		X				
Media Agency									X	X		X				
Marketing Agency/Athlete Management	X			X								X				

* FIS reserves the right to approve or deny access to certain areas

Definition of FIS Season Accreditation Categories / Functions

1. FIS Council Member / FIS Honorary Member = current members of the FIS Council or FIS Honorary Members as appointed by the FIS Congress
2. FIS Professional = FIS employees working on the FIS World Cup on a permanent basis
3. FIS World Cup Sponsor / Partner = employees / representatives of FIS sponsor or partner companies, e.g. the World Cup title or presenting sponsors
4. FIS World Cup Service Provider = staff of FIS World Cup suppliers or service providers who are delivering a permanent service to the World Cup tour
5. NSA Council Member = members of the Board or Council of a FIS member NSA
6. NSA Professional = professionals working for a FIS member NSA in an administrative or management role, rather than in a sports-technical capacity, e.g. Marketing Director, Sports Director, Alpine Director, etc.
7. NSA Team Coach / Trainer = Head Coach, Coaches of a NSA World Cup team
8. NSA Team Doctor / Medical support = Medical doctors or physiotherapists assigned to a NSA World Cup team
9. NSA Team Press Attaché = NSA World Cup team staff member responsible for media relations
10. NSA Team Serviceman = Ski service professionals working for a NSA World Cup team
11. Competition Equipment Industry = professional staff of an SRS member company or a recognised industry equipment provider working in an administrative or management role
12. Industry Serviceman = Ski service professionals working for an SRS member company
13. Journalist = representatives of the media typically generating textual content, working for a broadcaster including the commentators, publisher or as freelancer
14. Photographer = representatives of the media typically generating images, working for a broadcaster, publisher or as freelancer
15. Media agency = professionals (journalists or photographers) working for a media organisation delivering content (text or images) to other media outlets from FIS World Cup series
16. Marketing agency/Athlete Management = agents or other professionals managing FIS World Cup athletes

Definition of FIS Season Accreditation Standard Access Zones

1. Team Areas = Areas specifically intended for the athletes and accredited coaches such as team hospitality, team area in the mixed zone, and training and warm-up areas
2. Coach Areas = Areas specifically provided for the coaches for working purposes, e.g. coaching zones
3. Sports Areas = Field of play (Courses). Generally requires additional credentials distributed by the OC/FIS
4. Service Areas = Container or other defined area specifically intended for athlete services, e.g. wax cabins
5. Officials Areas = Technical areas reserved for the competition management and jury work, e.g. jury room
6. TV/Radio Areas = Working areas reserved for TV/Radio professionals typically requiring additional credentials approved by the TV rights holder including mixed zone, field of play (courses) areas
7. TV/Radio Commentators = Working areas specifically intended for TV/Radio commentators typically requiring additional credentials provided by the TV rights holder
8. IBC/TV Compound = Main working area for TV/Radio professionals typically requiring additional credentials provided by the TV rights holder
9. Print Media Areas = Working areas, typically in the mixed zone or finish area, specifically intended for representatives of the media typically generating textual content
10. Photographer Areas = Working areas, typically in the mixed zone or finish area, specifically intended for representatives of the media typically generating images
11. Special Media Areas = Restricted areas reserved for the media with limited space or access, typically requiring additional credentials provided by the Organiser
12. Press Centre = Main media centre
13. Sub Press Centre = Supplementary media centre typically located close to the finish area or mixed zone often with limited space or access
14. Data / Timing = Areas specifically reserved for data and timing professionals, limited access only
15. Ceremony = Area near the finish line / mixed zone reserved for those involved in the organisation of the winner presentation or other ceremonies
16. Special Guests = Area reserved for guests of the Organiser and FIS typically near the finish area, generally without seating, may require additional credentials provided by the Organiser

FIS INDIVIDUAL EVENT ACCREDITATION APPLICATION FORM

TEXT TO BE APPLIED IN CONNECTION WITH PERSONS WHO ARE NOT BEARERS OF A FIS SEASON ACCREDITATION.

TO BE INSERTED IN THE LOCAL ACCREDITATION APPLICATION FORM OR ALTERNATIVELY, IN A SEPARATE FORM TO BE FILLED OUT BY THE SAME:

The undersigned person who is not a bearer of a valid FIS season accreditation has applied for an accreditation for the **FIS Ski Jumping World Cup**, to be issued by the [Organiser].

Valid accreditation to the [EVENT] for persons who are not bearers of a valid FIS season accreditation is subject to the following terms and conditions:

- the undersigned hereby expressly confirms that he/she is not under a sanction of ineligibility issued by FIS or by an entity the decisions of which are to be recognised by FIS in accordance with FIS Rules and in particular the FIS Anti-Doping Rules, as no valid accreditation can be issued in such case, respectively, any accreditation already granted at the time such sanction becomes effective will automatically become void.
- the undersigned understands that a valid FIS accreditation and its clearance is a condition for a valid accreditation at the [EVENT] but does not replace the accreditation issued by [Organiser] nor give him/her an absolute right to obtain access to any controlled areas. Such access can at any time be restricted or prohibited by specific instructions of the FIS or the [Organiser], without limitation for safety, capacity or other reasons.
- the undersigned confirms that he/she will attend the [EVENT] in the specified function for which he/she is applying for accreditation and will not use the accreditation for other purposes.
- the undersigned attests that he/she submits to and will strictly comply with the International Competition Rules (ICR) and their by-laws and will strictly follow all instructions of the organisers, the competition jury, race directors and other representatives of the FIS.
- The undersigned accepts that he/she is entering the restricted areas including, subject to specific additional permissions given by the FIS Race Director/Coordinator, the competition areas at his/her own and sole risks and responsibility and that, within the limits of applicable law, he/she fully release the FIS, [Organiser], their respective officers, employees and agents, as well as racers, trainers and other participants from any liability in case of any injury or damages he or she would suffer.
- The undersigned further accepts that he/she may be responsible for any damage or injury he/she is causing. In this respect, he/she understands that, unless he/she is covered by the general civil liability insurance of [Organiser] as a result of his/her specific function either within the Organising Committee or in application of the ICR, he/she is not covered by such insurance and he/she is, therefore, obliged to have an appropriate civil liability insurance of his/her own.

- The undersigned undertake to behave properly at all times and to abstain from any act or behaviour which interferes with the proper organisation of the [EVENT], including without limitation to use its accreditation for purposes which are in conflict with legitimate activities authorised by FIS and/or the [Organiser] (e.g. unauthorised commercial or media activities).

The undersigned person acknowledges and accepts that failure to comply at any time with any of the above terms and conditions may lead to withdrawal of the FIS accreditation.

Any issue related to the application, grant, denial, withdrawal, validity or content of a FIS accreditation is governed by the FIS Rules and, subsidiarily, Swiss law.

Without limitation to the jurisdiction of any body of competent jurisdiction in connection with the application of the FIS Rules to which the undersigned may be submitted, any dispute which is not to be adjudicated in application of specific procedures provided for by the FIS Rules, but which arises between such accredited person and the FIS and/or the organiser, including but not limited to issues linked with application for grant, denial, withdrawal, validity or content of the FIS accreditation or claims for damages of either party against the other arising out of occurrences (acts or omissions) linked with the use of such accreditation shall be exclusively settled by arbitration before the Court of Arbitration for Sport (“CAS”) in Lausanne in accordance with the CAS rules then in effect.

Place and Date:The undersigned:.....

NB: Existence of a FIS Season accreditation has to be checked before issuance of any accreditation. It is recommended to include a corresponding confirmation and the FIS accreditation number as elements of the data to be provided by applicants. Applicants who are not bearers of a valid FIS season accreditation shall be required to provide proof of eligibility for the accreditation for which they are applying.

EXHIBIT 6: TIMING & DATA TECHNICAL REQUIREMENTS

1. Equipment

Scoring System Ski Jumping

- UPS backed up¹ Computer network
- Scoring computer with 5 special terminals
- Evaluation System with 1 laser printers for all lists required by FIS in English (printer in the judges tower)
- Real time interface for live results on the FIS Homepage (XML Interface)
- Real time interfaces to the video distance measuring system, in run speed measurement, wind speed measurement², start time control system, CIS, and TV graphics
- Start time control system with time display and lights (red, yellow, green) at the start gate, in the Competition Management building and at the coaches platform
- Trainer scoreboard with lights (BIB number, speed, distance, points)
- Scoreboard control PC
- FIS video distance measurement
- 5 wind measuring systems for the chief of competition and TV insert
- Speed measuring system

Timing system for Cross Country

- 3 start displays
- Timing system for 3 intermediate times, backup and finish line
- The following features are available for each timing point: transponder-based timing system, trigger, transmission electronics unit. Up to 2 intermediate timing points can be set up.
80 pairs of active transponder
- Finish camera (resolution: 1/1000 sec, OMEGA SCAN-O-VISION)
- Results system with laser printers for all lists (in English) required by FIS
- Control video camera for the start and finish
- INTERCOM connection for the timing staff

HD/SD TV Graphics System for the production of online TV graphics for the world feed (in English)

- Start lists, intermediate and final results
- Information of the current jumper
- Rolling time, time behind, standing
- World Cup standing, special results

Commentator Information System (CIS) with 12 CIS terminals

Following information is displayed:

- General competition information
- Start lists, intermediate results, final results
- Distance, points, World Cup standing, Biographies
- Intermediate times, time behind and standing (Cross Country) at the intermediate timing points

¹ Backup Power allows to finish the current athlete and to shut down computers in order to avoid permanent loss of data and damage of computers.

² Due to certain weather conditions the anemometer might freeze. In this case gathering correct wind data is obstructed.

Locations Ski Jumping:

- 1 CIS terminal Competition Management/Jury
- 1 CIS terminal for the announcer
- 1 CIS terminals at coaches platform
- 2 CIS terminals at OB van
- 1 CIS Exit gate FIS
- 1 CIS terminals for commentators

Locations Cross Country:

- 1 CIS terminal Competition Management
- 1 CIS terminal for the announcer
- 1 CIS terminal at OB van
- 2 CIS terminals for commentators

Draw software with notebook and printer

2. Staff

- 7 ST staff members

3. Obligations of the organizer

The organizers shall provide the following:

Board and Lodging

- Accommodation (single rooms with shower/WC, international standard) and full board for 7 service team members.
- Accommodation for a separate system setup team, if the FIS Calendar schedule requires a separate system setup team (SWISS TIMING will inform the Organizers on time.)
- The accommodation of the FIS service team has to be in the FIS hotel or – if no alternative is available - in a hotel of international standard nearby the venue (maximum travel time 20 min).

Volunteers

- Support by 6 volunteers for 3 hours on the installation day (the day before the first training) and the venue shutdown day (shutdown starts about 1 hour after the last competition).
- (**Important:** Dismantling after jumping even if run takes place at the same time)!
- Support by 6 volunteers for the timing support (manual backup) and the transponders' distribution and -pick up.

Skidoos

- Daily provision of a Ski Doo (incl. driver) for the setup of the intermediate timing points
- The Ski Doo needs to be available at least 2 hours prior to the event start.

Modem and telephone connection

The FIS World Cup organiser shall provide a separate DSL connection or LAN (cable) and one additional international telephone line incl. telephone free-of-charge in the data centre cross country and one in the judges tower. The lines need to be available from the arrival day on.

In addition, an internet connection DSL or LAN should be available at the location of the team captain's meeting in order to email start lists.

4. Technical Requirements

The local organizer shall be responsible for the provision of the following:

Judges Tower

- Main power supply (220V, 16 A, separately fused)
- Heated room for PC and laser printer with a working area of about 4 x 1 m
- Intercom connection to the judges tower
- DSL or LAN(cable) connection

Timing Center Cross Country

- Main power supply (220V, 16 A, separately fused)
- Heated room for PC and laser printer with working space of about 4 x 1 m; working space of about 8 x 3 m for the timing equipment, incl. desk (5 x 1 m)
- 6-wire cable to the intermediate timing points
- Room or Container (5m x 2m) near by the timing Centre for the storage and cargo load of the accumulators of start clocks and transponder technology (power supply(220 V, 16 A))
- DSL or LAN (cable) connection

Cross-country skiing

- provision of a 6 wire line to intermediate points outside the stadium

Jumping Hill

- Installation of mounting fixtures for the speed measurement
- Installation of 5 removable poles (4 – 5 cm diameter, as high as flight trajectory of the jumper) for the wind measurement according to the FIS regulations (Outline see appendix)
- Installation of mounting fixtures for the start time control at the start (nearby the undermost Start gates); incl. power supply (220V, 16A) according to the FIS regulations.
- Main power supply (220V, 10A) nearby the undermost start gates and at the take off for the start time control and trainer scoreboard
- Provision of camera fixture poles and camera fixture for the video distance measurement; need to comply with the industrial safety regulations.

Container

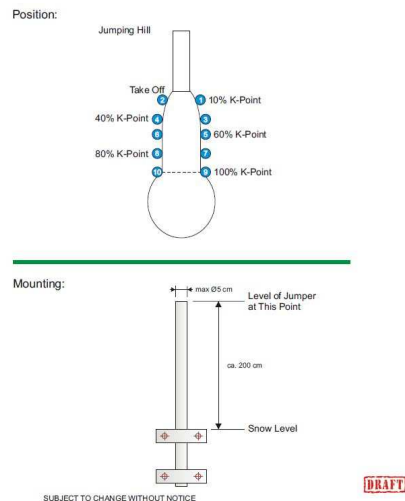
- Provision of an office Container in the TV Compound on request, max. distance to the OB Van 20m
- Dimensions: Length x Width x Height - 6055x2435x2591
- Power Supply 220V, 16A separately fused, electric power
- 3m of table working space 5 chairs

Host broadcaster requirements: (location of the SWISS TIMING graphics van)

- Main power supply (220V, 16 A, separately fused)
- Provision of a black burst signal (from the OB van to the graphics van)
- Video cabling (fill, key, program)
- Provision of a broadcast feed and the necessary camera pictures
- Installation of an Intercom between OB van (director) and the graphics operator in the SWISS TIMING graphics van
- Provision of 7 HD BNC Cables between OB Van and Swiss Timing Container

Miscellaneous Requirements

- Commentator cabins with power supply (220 V, 16 A)
- The organizer is responsible for the print distribution service.
- Heated office container (even with the ground) if requested. Dimensions minimum 6.00 x 2.40 metres, Power Supply 220V/16 Ampere, 3 Tables (4 metres) and 6 chairs
- Installation of mounting fixtures for the speed measurement
- Installation of 10 poles (diameter 4 - 5cm) for the wind measurement according to the FIS rules; height similar to the athlete's flight trajectory. These poles must be located on both sides at 10m behind take-off, at 40%, 60%, 80% of the k point and at the k point.



- Installation of mounting fixtures for the start-time control and the trainer scoreboard incl. power supply (220V, 16A) according to the FIS rules
- Provision of camera towers for the video distance measurement that need to comply with the industrial safety regulations
- The organizer shall ensure that no cables such as high voltage current lines, power supply lines, telephone lines, TV cables etc. are laid out within 7 meters of the finish line.
- The finish line must not be made of metal or contain metal parts
- No TV antennas within 7m of the data center and the finish line
- If the event is run in the evening, the finish line needs to be lighted appropriately (at least 1000 Lux).
- In an immediate proximity of the timing centre no loudspeakers should be built up.
- Barrier or protection fence for timing equipment at the finish line/area; no finish area entrance at the finish line
- Provision of hourly updated weather data (air temperature, snow temperature, air humidity, wind speed and direction) at competition days from 1 hour before the event start until the end of last competition
- For events the timing equipment has to be transported by flight provision of 2 chain saws

5. Optional SWISS TIMING Services

Commentator Information System (CIS)

- Additional SWISS TIMING CIS terminals are available.
- Additional CIS terminals need to be ordered in writing 1 month prior to the event.
- If more than 10 CIS terminals are ordered, an additional SWISS TIMING technician is necessary.

Virtual to beat line

- To ensure high-quality international TV signals, FIS strongly recommends the use of the virtual to beat line. This service is provided by Swiss Timing and should be ordered and paid by the Host Broadcaster.
- Prices are stipulated in the cost overview attached hereto.

Project management SWISS TIMING: Rico Brylla
Email: brylla.r@st-sportservice.com
Tel.: +49-341-4621 341(+49-173-8876 808), Fax: +49-341-4621 400

COST OVERVIEW VIRTUAL GRAPHICS



Our **cost overview** includes the following services:

Services:

- Insert of reference marks on the hill (to beat line)
- Insert of virtual logos on the hill and outrun

Equipment and staffing:

- Virtual tvVIS [1-c, sd or hd] system for 1 camera
- Video delay
- Modified tripod head (Vinten Vector 700)
- Software application
- 1 technician of ST SPORTSERVICE operates the system

Price

1-day production	3.700 EUROS
2-days production	6.100 EUROS
3-days production	7.500 EUROS

Our price does not include hotel charges, VAT (if applicable) and lens rental fee for a calibrated lens.

The General Terms and Conditions of ST SPORTSERVICE GmbH are integral part of this proposal.

Requirements

Furthermore, the following services must be provided by Hostbroadcaster:

1. Laying of a data line (XLR or CAT5) from the camera to the workplace of ST SPORTSERVICE.

The distance of the cameras to the OB van should not exceed 1000 meters.

“XLR / CAT5” is a shielded twisted pair copper cable with a male XLR connector on STSP side and a female connector on the other end distances not exceeding 1000 meters. If the distance exceeds this limit single mode fiber optic cable shall be provided.

“Fiber-optics” is a single mode 9µ fiber optics cable pair with SC connector on both ends.

2. The Hostbroadcaster is responsible for the provision of a broadcast camera, a tripod and a lens. Please forward us the detailed specification of the lens.

Please contact Jan Heilfort (E-Mail: heilfort.j@st-sportservice.com, phone: +49 341 4621 344) for any inquiries you may have on above cost overview.

Order and invoice

We need a written order not later than 8 weeks before the beginning of the world cup.

The invoice will be sent to you after the event. The invoice is due within 2 weeks after the invoice date.

ST SPORTSERVICE GmbH

A COMPANY OF THE  SWATCH GROUP

EXHIBIT 7: FIS CORPORATE IDENTITY & FIS WORLD CUP LOGOS

1. INTRODUCTION

The FIS World Cup represents a “world-programme” and therefore it is necessary to have an international appearance with internationally equal elements. Many FIS World Cup Organising Committees have made great efforts in this regard.

- 1.1. These specifications form the base document for everyone working on the designing. FIS is at your disposal for complementary information, logos, etc.
- 1.2. The FIS Corporate Identity (CI) has to be taken into consideration precisely and corresponding to the specifications for the overall-appearance. This applies for the official title of the FIS World Cup, the FIS logo as well as for the design of all advertising and information means and other print materials e.g. start- and ranking list, accreditation, etc.

2. COMMENTARY TO THE SPECIFIC ITEMS

- 2.1 Title of the event
“FIS” always has to be used in connection with the title “World Cup”, e.g.
 - FIS World Cup
 - FIS World Cup Nordic Combined
 - **„DKB“ FIS Nordic Combined World Cup presented by “Rauch”**
- 2.2 Official FIS Logo / FIS World Cup Logo
As it is all about the FIS World Cup, the FIS logo and the FIS World Cup logo should be assimilated much better. Additionally to the World Cup logo it is certainly possible to create a „FIS World Cup Design“ for the particular site, which can be used as e.g. background for the accreditation or for posters, etc.

3. EVENT SITES / COMPETITION AREA

Attractive presentation elements, which comply with the FIS CI principles should be used in the proven way at the event sites as well as in the competition area.

The FIS logo, the FIS World Cup logo and the official title have to be taken into consideration on the following elements (in addition to the sport-specific elements):

- flags
- signage for the FIS World Cup at the site entry
- large entry-gate at the competition area
- other signage boards

4. ADVERTISING AND INFORMATION MEDIUM

The FIS logo and the FIS World Cup logo have to be placed on all advertising and information medium as well as the indication to the FIS World Cup.

Basically the FIS logo, the FIS World Cup logo and the official title have to appear in an attractive way on the following:

- Bulletin
- Invitation
- Posters
- Stickers / Car labels
- Start / Intermediate / Result lists and Analyses
- Accreditation
- Sign-boards, Info-overview

Beside an attractive design of the poster through a photo or graphic, the following "logo groups" are to be included:

Official logos (left or right on the top):

- FIS logo
- logo of the NSA
- logo of the Ski Club

FIS World Cup (on the free side on top):

- FIS World Cup logo with the title and presenting sponsor
- Site and region

Sponsors / partners (on the bottom in a ledge):

- Event sponsors
- FIS World Cup logo with the title and presenting sponsor
- Data & Timing Partner
- Advertising Agency

5. FIS LOGO / FIS WORLD CUP LOGO

You can find detailed information on the correct use of FIS Logo, the FIS World Cup logo etc. in the following documents:

- FIS World Cup Sponsor Guide
- FIS CI-Documents

The documents can be downloaded from the FIS Website www.fis-ski.com, Marketing and PR section or can be ordered from:

FIS International Ski Federation

Blochstrasse 2

CH- 3653 Oberhofen

Phone: +41 (0) 33 244 61 66

Fax: +41 (0) 33 244 61 71

e-mail: ojanen@fisski.com

website: www.fis-ski.com