



Northwest Funds Coupe Nor Am Cup - Accommodation and Services Proposal

Whether you are experienced with racing at Panorama Mountain Village or are visiting for the first time, we look forward to welcoming you for the Northwest Funds Coupe Nor Am Cup.

Panorama Mountain Village is committed to setting the standard for ski racing in North America. The mountain, snow conditions, and infrastructure at Panorama provide a hassle free race environment so you can spend your energy on delivering the best athletic performances.

Panorama provides a number of complimentary services which help make race events like the Northwest Funds Coupe Nor Am Cup a success. By booking your lodging directly with Panorama Mountain Village you are supporting this race event.

In the following pages you will find information on accommodation and lift tickets.

Thank you for your continued support of Panorama Mountain Village.

Best of luck,

Ryan Stimming
Sales Consultant
Panorama Mountain Village

ACCOMMODATION

The below accommodation rates are available for guests visiting Panorama Mountain Village for the Northwest Funds Coupe Nor Am Cup. These rates will be available starting December 11th, through to December 23th.

Please Call 1-866-601-7386 and mention your participation in the Northwest Funds Coupe Nor Am Cup to receive the below rates.

Your accommodation booking includes:

- Access to the Pine Inn gym which features a selection of free-weights and exercise machines.
- Use of the Panorama Springs hot pools facility.
- Access to tuning space

Please visit www.panoramaresort.com for complete lodging descriptions and village maps.

Lodging Rates:

Choose an accommodation size and level that meets the needs of your athletes and support team. Keep in mind common bed configurations, especially if sharing beds is not permitted among your group.

Premium

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Studio	(Queen, pull-out)	Four	\$100
One Bedroom	(Split king, pull-out)	Four	\$105
Two Bedroom	(Split king, queen or 2 singles, pull-out)	Six	\$190
Three Bedroom	(Split king, queen and 2 singles, pull-out)	Eight	\$240

Gold

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Studio	(Queen, pull-out)	Four	\$95
One Bedroom	(Split king, pull-out)	Four	\$100
Two Bedroom	(Split king, queen or 2 singles, pull-out)	Six	\$175
Three Bedroom	(Split king, queen and 2 singles, pull-out)	Eight	\$225

Silver

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Studio	(Queen, pull-out)	Four	\$85
One Bedroom	(Split king, pull-out)	Four	\$90
Two Bedroom	(Split king, queen or 2 singles, pull-out)	Six	\$160
Three Bedroom	(Split king, queen and 2 singles, pull-out)	Eight	\$210

Bronze

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Hotel Room	(2 X Queen)	Four	2-4 nights \$79 5 + nights \$70

For reservations of 1 to 4 units please contact our call centre at:

1-866-601-7386 (NorAM)

For reservations of 5 or more units please complete pages 4 and 5 and return to Ryan Stimming:

250-341-4199 (fax) or rstimming@intrawest.com

LIFT TICKETS

If you wish to use the mountain for free skiing prior to the race dates, discounted lift tickets will be available at the Ticket Office desk in Ski Tip Lodge. The following rates apply to all registered athletes:

Ticket Type	Age Category	Retail Rate	NorAm rate
Single Day	Adult (19 +)	\$74	\$55
	Youth (13-18)	\$61	\$46
	Junior (6-12)	\$29	\$22
	Child (0-5)	\$0	\$0

If you are not a registered athlete, our reservations team can add lift tickets to your accommodation at time of booking for the following rates:

Ticket Type	1-day	2-day	3-day	4-day
Adult (19 +)	\$66.60	\$133.20	\$199.80	\$248.40
Youth(13-18)	\$54.90	\$109.80	\$164.70	\$201.60
Junior (6-12)	\$26.10	\$52.50	\$78.30	\$93.60
Child (0-5)	\$0	\$0	\$0	\$0

The Mile One high-speed quad runs from 9:00am – 4:00pm.

MEAL PLAN – FOOD AND BEVERAGE

Panorama's meal plan is designed to nourish and fuel high performing athletes. 3 meals are served daily in the Great Hall. Each meal has a scheduled window for service.

Breakfast	7:00am	to	9:00am
Lunch	11:30am	to	1:30pm
Dinner	6:00pm	to	8:00pm

Your meal plan starts with dinner on the night of arrival and finishes with lunch on your day of departure. This schedule cannot be altered. There are no refunds if a team member or entire team skips a meal. The daily rate cannot be altered for late arrivals, early departures, or non-ski days.

Daily Meal Plan (3 meals per day) **\$58/day**

TUNING REQUIREMENTS

Please do not tune or wax equipment in the guest rooms or underground parking facility. Complimentary tuning space is available on request. Please contact Nancy Brush at nbrush@intrawest.com or 250-341-4131

Nor Am/CONTACT INFORMATION

Club Name: _____

Contact Person: _____

Address: _____

Phone: () _____ Office: () _____

Cell: () _____ Fax: () _____

E-mail Address: _____

PAYMENT

Cheque *Visa* *MasterCard* *Amex* *Electronic Fund Transfer*

Card Number: _____ Expiry Date _____

Cardholder's Name: _____

Signature: _____

MEAL PLAN – FOOD AND BEVERAGE

Meal Plan Rate \$58.00/person/day + tax

Quantity	Arrival Date	Departure Date

Send to: 250-341-4199 (fax) or rstimming@intrawest.com

Nor Am - ACCOMMODATION BOOKING

Room #	Unit Level (Please circle)	Unit Type (Please circle)	Arrival Date	Departure Date	Full Name	A-Athlete C-Coach S-Support
1	Premium	3-bedroom				
	Gold	2-bedroom				
	Silver	1-bedroom				
	Bronze	Studio Hotel				
2	Premium	3-bedroom				
	Gold	2-bedroom				
	Silver	1-bedroom				
	Bronze	Studio Hotel				
3	Premium	3-bedroom				
	Gold	2-bedroom				
	Silver	1-bedroom				
	Bronze	Studio Hotel				
4	Premium	3-bedroom				
	Gold	2-bedroom				
	Silver	1-bedroom				
	Bronze	Studio Hotel				
5	Premium	3-bedroom				
	Gold	2-bedroom				
	Silver	1-bedroom				
	Bronze	Studio Hotel				
6	Premium	3-bedroom				
	Gold	2-bedroom				
	Silver	1-bedroom				
	Bronze	Studio Hotel				

Send to: 250-341-4199 (fax) or rtstimming@intrawest.com

BASIC RESERVATION POLICY & PROCEDURES

TAX INFORMATION

All rates are subject to 5% GST. Accommodation is subject to 10% BC Hotel Tax. Rental of venues and equipment is subject to 7% PST.

GENERAL

1. All rates are net non-commissionable.
2. Rates are valid only for dates quoted and subject to change prior to receiving the confirmation deposit.
3. Room booking does not occur until the deposit is received. No verbal holds.
4. Special room requests are noted but not guaranteed.
5. Group "Express Check-In and Check-Out" service is available with a credit card provided prior to arrival. If no credit card is provided prior to arrival, the guest will be requested to present one upon check-in.
6. Guests are responsible for any damages incurred to their unit or Panorama property during their stay.
7. All rooms and public areas in lodging buildings are non-smoking. If caught smoking in any of these areas, there will be a \$200 fine.

DEPOSITS & PAYMENTS

1. A detailed invoice and confirmation letter will be sent once booking forms and or deposit has been received.
2. 25% of the estimated accommodation or package total, is required as a non-refundable deposit to confirm the reservation.
3. The total balance of accommodation or package is due 14 days prior to arrival.
4. There are no refunds on payments unless there has been an overpayment.
5. Accommodations and venue space must be confirmed with final payment 30 days prior to arrival. The above may be moved or cancelled without notice if the final payment is not received.
6. Additional accommodation booked within 30 days of arrival is subject to availability.

ROOM RELEASES & CANCELLATIONS

1. Any releases and cancellations within 14 days of arrival will be charged the full room or package rate.
2. Cancellations received within 14 days prior to arrival will result in forfeiture of all deposits and payments made.
3. Cancellations received before 14 days prior to arrival will result in forfeiture of only the deposit.
4. All reservations are non-refundable with exception to illness in which case medical certificates will be required.

GROUP DETAILS & REQUIREMENTS

1. An accurate and detailed itinerary and rooming list with any special requirements must be provided to your Panorama Group Sales Coordinator 30 days prior to arrival.
2. A phone call is requested one day prior to arrival to reconfirm details.